

**RESOLUTION OF THE GOVERNING BODY
Of the
THREE AFFILIATED TRIBES
Of the
FORT BERTHOLD INDIAN RESERVATION**

WHEREAS, This Nation having accepted the Indian Reorganization act of June 18, 1934, and the authority under said Act; and;

WHEREAS, The Constitution of the Three Affiliated Tribes generally authorizes and empowers the Tribal Business Council to engage in activities on behalf of and in the interest of the welfare and benefit of the Tribes and of the enrolled members thereof; and;

WHEREAS, Article VI Sec. 5 (c) of the Constitution of the Three Affiliated Tribes provide that the Tribal Business Council shall have the power to administer tribal funds and make expenditures, and;

WHEREAS, The Tribal Business Council requires that prior to releasing Tribal funds to enrolled members a business plan be submitted to the Small Loans office. And other pertinent documentation justifying the purpose of the loan; and

WHEREAS, The Tribal Business Council has review the Business Plan titled Western Segment Native Craft Enterprise: Cowboys and Indians business plan prepared by enrolled member Louella Young Bear; and

WHEREAS, The Tribal Business Council promotes entrepreneur ventures of enrolled members and is desirous of assisting members to become successful in their entrepreneurs endeavors; and

NOW, THEREFORE, BE IT RESOLVED, the Tribal Business Council of the Three Affiliated Tribes hereby authorizes and approves the Business Plan submitted by Louella Young Bear titled Western Segment Native Craft Enterprise: Cowboys and Indians as a viable and sound business plan; and

BE IT FURTHER RESOLVED that the Tribal Business Council approves to fund the proposed business plan in the amount of \$3,500.00 Business Development Grant and \$3,500.00 Business loan; such monies being appropriated from Tribal revenues, subject to availability of funds and proof of the financial commitment and acquisition of outside sources.

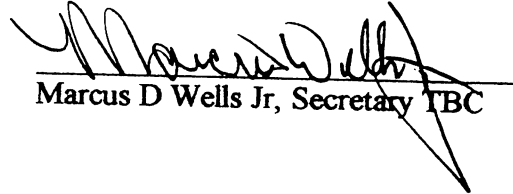
(Business Plan attached)

CERTIFICATION

I, the undersigned, as Secretary of the Tribal Business Council of the Three Affiliated Tribes of the Fort Berthold Reservation, hereby certify that the Tribal Business Council is composed of 7 members of which 5 constitute a quorum, 7 were present at a Regular Meeting thereof duly called, noticed, convened, and held on the 17 day of May, 2001; that the foregoing Resolution was duly adopted at such Meeting by the affirmative vote of 6 members; 0 members opposed, 0 members abstained, 1 members not voting, and said Resolution has not been rescinded or amended in any way.

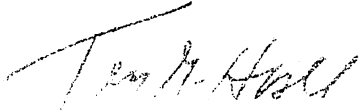
Dated this 17day of May, 2001

Chairman XX VOTING _____ NOT VOTING



Marcus D Wells Jr, Secretary TBC

ATTEST:



Tex G. Hall, Chairman Three Affiliated Tribes

*WESTERN SEGMENT
NATIVE CRAFTS ENTERPRISE: Cowboys and Indians*

Mandaree, ND

*Three Affiliated Tribes
\$10,000.00 Grant Budget*

*Submitted By
Louella Young Bear*

February 26, 2001

projects for wholesale prices to stores and retail prices to individuals. The project will do commissioned work on request. The market consists of the Fort Berthold Indian Reservation plus a 250 mile from the reservation including the cities of Bismarck, Medora, Williston, Dickinson and the Knife River Indian Village Near Stanton.

C) Key production Factors

1) **Suitable Site.** *WESTERN SEGMENT NATIVE CRAFTS ENTERPRISE: Cowboys and Indians* is to be located at the Red Butte Community Hall in Mandaree and participants will also be able to work on projects at home.

2) **Equipment.** A full array of art materials and equipment is needed suitable for production. Most notably, the equipment needed on the high end are two (2) sewing machines that will remain at the community hall for everyone's use and a computer and printer to keep track of accounting for each participant.

D) Local Tribal Benefits

All arts and crafts are 100% Three Affiliated Tribes Indian made and are sold as authentic American Indian products. The production of such items promotes the tribes as well as cultural continuity of the Mandan, Hidatsa and Arikara Nations of the Three Affiliated Tribes.

E) Relationship to Tribal Economic Development Strategy

Currently as a whole, the Three Affiliated Tribes are preparing for the year 2004, the bicentennial of the Expedition of Lewis and Clark. Anticipating the large interest in the celebration of this event, the sites of interest located along the Lewis and Clark Trail are preparing for the large tourist trade. *WESTERN SEGMENT NATIVE CRAFTS ENTERPRISE: Cowboys and Indians* products are greatly suited for the tourist trade and will supply to the market to capture a portion of that trade.

III. Market Analysis

A) Market Description

The overall market of *WESTERN SEGMENT NATIVE CRAFTS ENTERPRISE: Cowboys and Indians* are those outlets that cater to the tourist trade. *WESTERN SEGMENT NATIVE CRAFTS ENTERPRISE: Cowboys and Indians* also make a special effort to accommodate the Indian population that uses the items that *WESTERN SEGMENT NATIVE CRAFTS ENTERPRISE: Cowboys and Indians* produces as a part of their culture.

B) General Market

Attractions such as Knife River Indian Villages, 4-Bears Casino, Wolf's Trading Post, Medora and the Mandan Depot have visitors year round with the height of visitor number

Statement of Purpose

This plan describes the startup activities, production methods, and projected financial performance of *WESTERN SEGMENT NATIVE CRAFTS ENTERPRISE: Cowboys and Indians* in its first year of operation. The plan identifies the key market factors based upon a past sales history and foreseen factors that will influence the arts and crafts market. It also describes the managerial, technical and capital requirements of the arts and crafts venture, which is scheduled to begin on March 1, 2001.

This plan will be used to budget a \$10,000.00 grant from the Three Affiliated Tribes Business Council, and to guide the project manager in monitoring the success of this community enterprise.

I. Executive Summary

Louella Young Bear will begin organizing the community to start doing business as "*WESTERN SEGMENT NATIVE CRAFTS ENTERPRISE: Cowboys and Indians*" on March 1, 2001 when she and the Mandaree community undertake the production of unique arts and crafts from each participant's and/or home at the room designated to the venture at the Red Butte Community Hall. She has already began to bring people together to participate in this project.

The demand for arts and crafts in the targeted market region of a 250 mile radius from the Fort Berthold Reservation including the cities of Bismarck, Medora, Williston, Dickinson and Knife River Indian Village near Stanton. Plus, the Bicentennial Celebration of the Expedition of Lewis and Clark gearing up for the year 2004. Therefore, the number of tourists is beginning to increase and will most likely peak around the year 2004. If the numbers continue to increase, then *WESTERN SEGMENT NATIVE CRAFTS ENTERPRISE: Cowboys and Indians* should be able to meet the demand and increase capacity 25% each until 2004 and greater 2005 -2006.

WESTERN SEGMENT NATIVE CRAFTS ENTERPRISE: Cowboys and Indians will be a Mandaree community project similar to a arts cooperative, managed by Louella Young Bear, who is a member of the Three Affiliated Tribes.

II. Description of Project

A) Project Concept

WESTERN SEGMENT NATIVE CRAFTS ENTERPRISE: Cowboys and Indians is a new arts and crafts business. The reservation based business is solely 100% Indian owned enterprise operated and managed by Louella Young Bear.

B) Products and Service

WESTERN SEGMENT NATIVE CRAFTS ENTERPRISE: Cowboys and Indians will produce: drawings, paintings, Sakakawea dolls, beadwork, jewelry, pillows and other sewing

increasing in the summer months.

C) Competition

The existing competition are those micro enterprises that are similar to *WESTERN SEGMENT NATIVE CRAFTS ENTERPRISE: Cowboys and Indians* that are located on the Fort Berthold Indian Reservation. What sets *WESTERN SEGMENT NATIVE CRAFTS ENTERPRISE: Cowboys and Indians* apart from the competition is unique the designs and products that come from the Mandaree community.

IV. Financial Analysis

Capital Requirements:

The total cost of upgrading and operating *WESTERN SEGMENT NATIVE CRAFTS ENTERPRISE: Cowboys and Indians* is \$20,000:

New Capital requirements:

Sewing Machines @ 2	1000.00
Computer and Printer	1500.00
Art tools - brushes, scissors, etc.	1000.00
Supplies - material, paper, canvas, etc.	3000.00
Tourist Information Display - Historic sites	1500.00
Teepee Cover and Poles	1500.00
<u>Travel for sales(start up)</u>	<u>500.00</u>
TOTAL	10,000.00 Three Affiliated Tribes Grant
<u>Log House Made by Community Members</u>	<u>10,000.00</u>
GRAND TOTAL	20,000.00

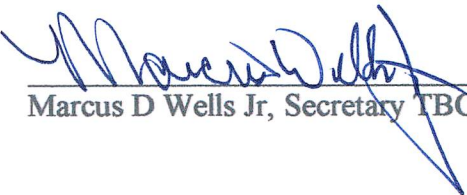
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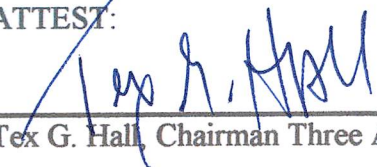
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