

RESOLUTION OF THE GOVERNING BODY
OF THE
THREE AFFILIATED TRIBES
OF THE
FORT BERTHOLD INDIAN RESERVATION

- WHEREAS, This nation having accepted the Indian Reorganization Act of June 18, 1934; and the authority under said Act; and
- WHEREAS, This Constitution of the Three Affiliated Tribes generally authorizes and empowers the Tribal Business Council to engage in activities on behalf of the Tribes and of the enrolled members thereof; and
- WHEREAS, The Tribal Business Council recognizes the need to support business start-ups as well as existing businesses due to the projected increase of tourist traffic through the Fort Berthold Reservation in conjunction with the bicentennial of Lewis & Clark's Expedition, 2004 - 2006 and Sakakawea's participation in the journey; and
- WHEREAS, The Independence Program, the Tribal Business Information Center, and a Three Affiliated Tribes Tourism Office provide similar services pertaining to marketing, small business development, cooperative development, and cultural tourism; and
- WHEREAS, The Tribal Business Council acknowledges that the reservation community will be better served by combining the Independence Program, the Tribal Business Information Center and a Three Affiliated Tribes Tourism Office; and

NOW, THEREFORE, BE IT RESOLVED, that the Three Affiliated Tribes Tourism & Independence Program Office be established via the attached proposal entitled, "Three Affiliated Tribes Tourism & Independence Program Office: Proposal to combine the Independence Program, the Tribal Business Information Center, and the Three Affiliated Tribes Tourism," and be implemented accordingly subject to the availability of Tribal funds.

CERTIFICATION

I, the undersigned, as Secretary of the Tribal Business Council of the Three Affiliated Tribes of the Fort Berthold Indian Reservation, hereby certify that the Tribal Business Council is composed of 7 members of whom 5 constitute a quorum, 6 were present at a Special Meeting, thereof duly called, noticed, convened, and held on the Friday, 30th of June, 2000; that the foregoing resolution was duly adopted at such meeting by the affirmative vote of 6 members, 0 members opposed, 0 members abstained, 0 members not voting, and that said Resolution has not been rescinded or amended in any way.

Dated this 30th Day of June, 2000.

ATTEST:



Chairman, Tribal Business Council

Secretary, Tribal Business Council

Three Affiliated Tribes Tourism & **INDEPENDENCE** PROGRAM

Proposal to Combine the Following Programs:

The Independence Program, FBHA
Tribal Business Information Center, FBCC
Three Affiliated Tribes Tourism, TAT

Minot Daily News

Vol. 84 No. 198

MONDAY, JUNE 19, 2000

Minot, North Dakota

Other grants for the tribe

NEW TOWN – Nearly \$600,000 in grants will be used to help members of the Three Affiliated Tribes start up businesses and promote tourism on the Fort Berthold Reservation.

Earlier this month, the U.S. Housing and Urban Development and Rural Housing and Economic Development announced a \$550,000 federal grant for the Fort Berthold Housing Authority.

The grants will go to the Independence Program, a program for economic development and support services, funded by HUD and located at Fort Berthold Community College, New Town. The grants were written with the assistance of Mike Cross, New Town.

Dennis Fox, director of the Independence Program, said \$500,000 will be used for culture and tourism and also to con-

tinue a revolving loan program for start-up businesses.

He said the rest of the money – \$50,000 – will go for Internet access for tribal members working on starting up businesses.

Fox said the Independence Program also has received a \$20,000 grant from the National Endowment for the Arts and U.S. Forest Service to develop a Native Woman's Cooperative.

The cooperative would be a project to develop and market products, such as corn-husk bags, Mandan pottery, star quilts and other items, for people expected to visit the reservation during the Lewis and Clark Bicentennial. The United States will commemorate the bicentennial of the expedition during 2003-2006.

– Eloise Ogden



Presented
June 30, 2000



Three Affiliated Tribes Tourism & Independence Program Office Proposal

Submitted by
Independence Program

The Independence Program is in search of a home. The most suitable place for the Independence Program is with the Three Affiliated Tribes. Recently, the Independence Program received grants that include a significant amount of money for tourism and enterprise development.

Therefore, we propose to combine the following programs that are of similar purpose:

Independence Program, FBHA
Tribal Business Information Center, FBCC
Three Affiliated Tribes Tourism Office, TAT

If the aforementioned offices are combined to be the **Three Affiliated Tribes Tourism & Independence Program Office**, the new office will be administered by the Three Affiliated Tribes but be located at the Fort Berthold Community College until a suitable site is built.

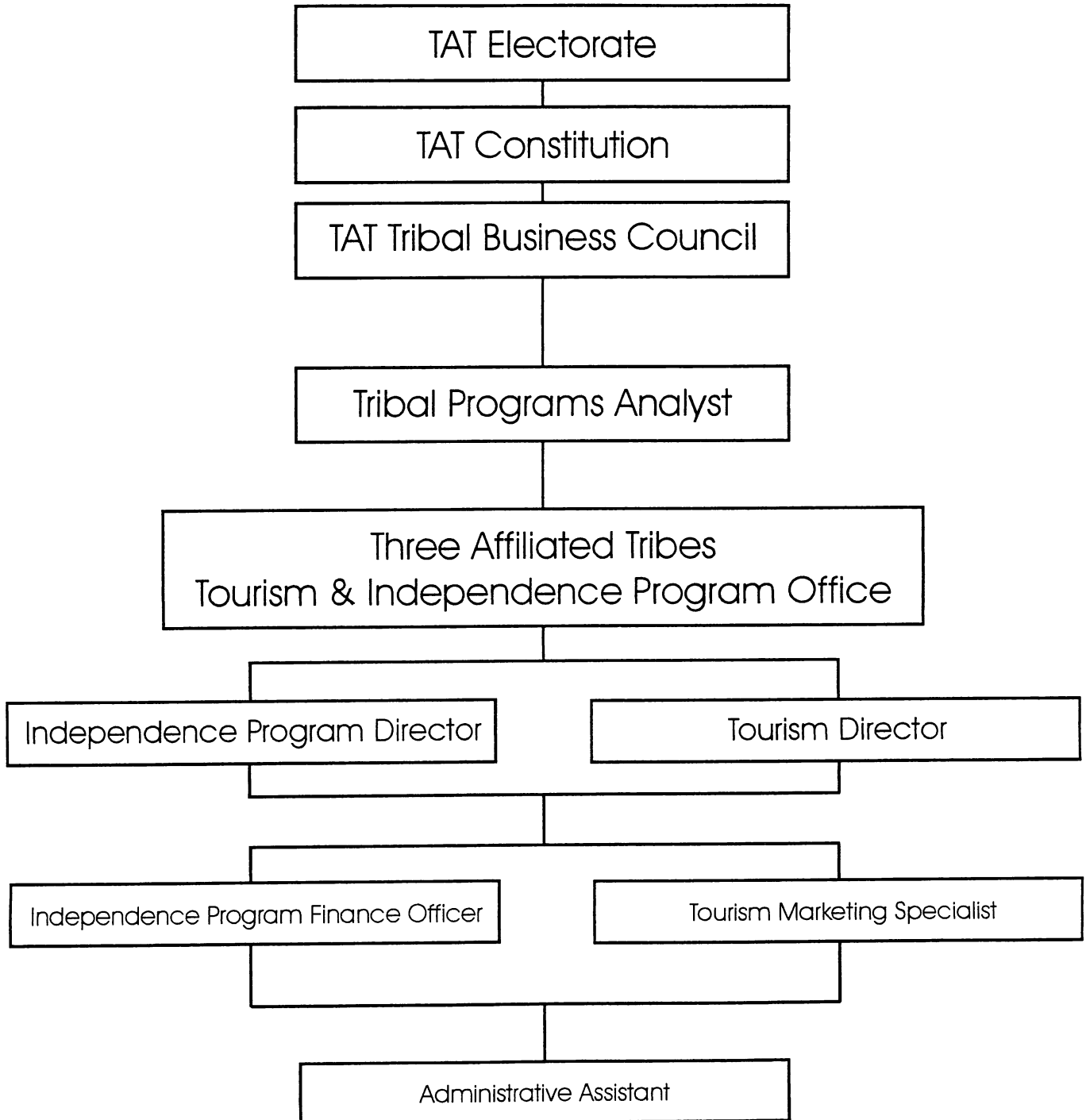
The process toward the new Tourism & Independence Program Office will begin at the Three Affiliated Tribes Business Council:

TAT Resolution
FBHA Resolution
FBCC Resolution
MOA between TAT and FBHA
MOA between TAT and FBCC

The Tourism & Independence Program Office will perform the following:

- ▶ Develop a marketing plan for the bicentennial of Lewis & Clark's Expedition 2004 - 2006 and Sakakawea's role for the Expedition's success and the contributions of the Mandan, Hidatsa and Arikara people
- ▶ Develop brochure and multimedia marketing presentations for TAT
- ▶ Coordinate with national Lewis & Clark committees
- ▶ Seek funding for Interpretive/Cultural Center on Fort Berthold.
- ▶ Provide for Small Business Development
- ▶ Do business training and education
- ▶ Provide and administer loans for Indian owned business
- ▶ Develop various Cooperatives to meet the demand of the tourist industry
- ▶ Develop and administer an Endorsement Package from TAT
- ▶ Develop marketable products
- ▶ Develop Tourist sites and provide micro grants for development
- ▶ Provide micro grants for cultural tourism projects
- ▶ Coordinate and assist in developing an Accessibility Code

Three Affiliated Tribes
Tourism & Independence Program Office
Staffing and Line of Authority Organizational Chart



**Three Affiliated Tribes
Tourism & Independence Program Office
Position Descriptions**

Duties and Responsibilities of Personnel:

Tourism Director - Working closely with the Independence Program Director, the Tourism Director represents the Three Affiliated Tribes on tourism issues, seeks funding sources for Tourism Office and associated programs/events, writes grant proposals to funding sources, works with TAT tribal, state and federal agencies in tourism efforts, works with tribal, state and federal attractions and local entities to promote tourism, oversees the development and implementation of Tourism Office overall marketing plan, writes articles and performs public speaking and community outreach activities, develops and implements the TAT Lewis and Clark Trail marketing plan, and Coordinates all aspects of the Tribal Business Information Center to all pertaining offices and institutions.

Tourism Marketing Specialist - While assisting Tourism Director, the Tourism Marketing Specialist coordinates tourism efforts with private and public promotional entities (i.e. motorcoach, airlines, outfitters, businesses, etc), works with TAT tribal, state and federal agencies in tourism efforts, works with tribal, state and federal attractions and local entities to promote tourism, works toward development and implementation of Tourism Office overall marketing plan, and writes articles and performs public speaking and community outreach activities.

Administrative Assistant - As the point of first contact for the Tourism & Independence Program Office, the Administrative Assistant answers phone calls, provides travel information, serves as travel counselor to visitors planning trips to Three Affiliated Tribes, maintains an inquiry database, and assures prompt response to all inquiries as well as any and all mailing of brochures, marketing packages, correspondence and assists with copying, filing and all assigned office duties.

Independence Program Director - Working closely with the Tourism Director, the Independence Program Director administers current Business Start-up Program and Banking policies approved by the FBHA Board of Commissioners and national HUD office. Director implements policies and oversees operation of program in accordance with policies of HUD EDSS, HUD RHED, NEA-USFS, the Three Affiliated Tribes and any other grant policies. Director oversees Business Classes, Business Plan Development, and works with each client to ensure business success. Director also acts a counselor for any financial and social needs according to the funding agents and the TAT Policies. Director writes reports for all funding agents, and TAT pertaining program implementation and policy changes.

Independence Program Finance Officer - While assisting the Independence Program Director, the Finance Officer implements and maintains Revolving-Loan program collection polices to meet the needs of clientele while adhering to policies of the Revolving-Loan program. Finance Officer sits in on all evening circle banking meetings and assures micro-loan policies are followed. Finance Officer processes all loans through Independence Program Director and the Finance Office of TAT. Finance Officer keeps all accounting current for Revolving-Loan Pool and entire Tourism & Independence Program Office. Finance Officer is also a counselor for any financial and social needs that the program can accommodate according to all grant guidelines and policies of the Three Affiliated Tribes.

**Three Affiliated Tribes Tourism &
Independence Program
Proposed Staff**

Tourism Director

Amy Mossett
Ph.D. Candidate - Educational Administration
University of North Dakota, Grand Forks

- ▶ Patricia Harris Roberts Fellow, UND
- ▶ Current TBIC Director, FBCC
- ▶ Marketing/Management Instructor, FBCC
- ▶ Member, *Fort Berthold Lewis & Clark Bicentennial Committee*
- ▶ Member, *North Dakota Lewis & Clark Bicentennial Foundation Board of Directors*
- ▶ Member, *National Lewis and Clark Bicentennial Planning Council*
- ▶ "Sakakawea: Her Life & Legend" presentations
- ▶ Extensive Knowledge of Three Tribes History and Culture

Tourism Marketing Specialist

Calvin Grinnell
US Marine Corps

- ▶ Current Three Affiliated Tribes Historian
- ▶ Member, *Fort Berthold Lewis & Clark Bicentennial Committee*
- ▶ Member, *North Dakota Lewis & Clark Bicentennial Foundation Board of Directors*

Projects

- ▶ *A New Bridge to Yesterday*, Multi-media presentation - TAT Component
- ▶ *Discovery Paths: Mandan, Hidatsa, Arikara*, www.lewis-clark.org, CD-ROM
- ▶ *Another View of Sakakawea*, We Proceeded On
- ▶ *The Hidatsa Origin of Sakakawea*, speech Northern Great Plains Conference

Independence Program Director

Dennis R. Fox, Jr.
BA - Fine Arts/Anthropology, cum laude
University of Maryland, College Park

- ▶ Current Independence Program Director
- ▶ Former Director of Tourism & Cultural Programming, TAT
- ▶ Former Director of First Nations Arts, Arts Marketing, FNDI
- ▶ Former Coordinator of American Indian Component of the Festival of American Folklife, Smithsonian

Publications

- ▶ *Indian Arts and Crafts Act: Point/Pro, Native Expressions of Culture*, NMAI Smithsonian
- ▶ *Living in Two Worlds, The Crafts Report*
- ▶ *Selling Art and Respecting Tradition*, Tribal College Journal
- ▶ Cover and Poster, *Legends of Our Times*, Canadian Museum of Civilization

Independence Program Finance Officer

Madeline Grinnell
BS - Business Administration/Management
Minot State University, Minot North Dakota

- ▶ Current Assistant Coordinator/Finance Manager for the Independence Program
- ▶ Circle Lending Experience
- ▶ Collection Management
- ▶ Grants Research Experience
- ▶ Financial Counselor for Loan Applicants

Administrative Assistant

Angel White Horse
2 ½ years training in Fashion Design
East Los Angeles College, California

- ▶ Current Independence Program Administrative Assistant
- ▶ Former Store Manager, Pertries Stores Corporation
- ▶ Former Part-time Pool Night Supervisor, 4-Bears Casino
- ▶ Former Players Club Night Supervisor, 4-Bears Casino

All resume's are attached

**Three Affiliated Tribes
Tourism Office/Independence Program
Proposed Budget - Year 1**

Personnel	TAT Tourism Office	Independence	TOTAL
Tourism Director.....	50,000		50,000
Tourism Marketing Specialist	32,500		32,500
Administrative Assistant	24,000		24,000
Independence Program Director		50,000	50,000
Independence Program Finance Officer		35,000	35,000
Fringe Benefits			
Fringe Benefits @ 35% of salaries	37,275		37,275
Fringe Benefits @ 36% of salaries		29,700	29,700
Travel			
Travel and per diem	25,000	20,600	45,600
Supplies			
Office supplies @ \$200 per month	2,400	8,800	11,200
Equipment	5,000	2,000	7,000
Development			
Site Development	25,000		25,000
Cultural Tourism Development		10,000	10,000
Cooperative Start-up		10,000	10,000
Loan Pool 274,000 - loaned 101,000 =		173,000	173,000
Other			
Postage @ \$100 per month	3,000	4,600	7,600
Accounting @ \$500 per month	6,000	10,500	16,500
Telephone @ \$500 per month	6,000	2,600	8,600
Copying		3,600	3,600
Consultants	10,000	42,000	52,000
Advertising	11,825	1,200	13,025
Vehicle Lease and gas		9,453	9,453
Brochure and multi media development	12,000		
Internet Access		14,400	14,400
Training Materials		35,000	35,000
TOTAL: 1/2 JTAC Tourism Office	\$250,000		
Independence Program EDSS ends 12/12/00, RHED begins 8/01/00, NEA-USFS begins 7/01/00		\$459,953	
GRAND TOTAL of Tourism/Independence Program Office.....			\$709,953

Three Affiliated Tribes pays all indirect costs from the remaining
JTAC line item Tourism Office for the next three years: \$250,000

**Three Year
Proposed Budget for
Three Affiliated Tribes Tourism/Independence Program Office
July 13th , 2000 to July 12th 2003**

Cost Category	Independence EDSS Ends 12/12/00	Independence RHED 8/01/00- 7/31/03	Independence NEA-USFS 7/01/00- 6/30/01	TAT Tourism Office 3 years	Line Item TOTALS
Personnel	46,728.00	226,500.00		319,500.00	592,728.00
Benefits	15,822.00	81,540.00		111,825.00	209,187.00
Travel	11,000.00	6,000.00	7,600.00	75,000.00	99,600.00
Office Supplies	4,000.00	7,200.00	2,400.00	7,200.00	20,800.00
Equipment		6,000.00		15,000.00	21,000.00
Consultants	17,000.00	25,000.00		30,000.00	72,000.00
Vehicle	7,000.00	28,360.00			35,360.00
Brochure/multi-media				36,000.00	36,000.00
Advertising	1,200.00			35,475.00	36,675.00
Administration	6,000.00	39,400.00		45,000.00	90,400.00
Coop Startup			10,000.00		10,000.00
Loan Pool	63,000.00	110,000.00			173,000.00
Loan investments	101,000.00				101,000.00
Tourism grants		20,000.00			20,000.00
Site devel. grants				75,000.00	75,000.00
Internet Access	14,400.00				14,400.00
Training Materials	35,000.00				35,000.00
Program 3 Yr. Total	322,150.00	550,000.00	20,000.00	750,000.00	1,642,150.00
	Independence Program Contribution Three grants combined: \$892,150.00				
Remainder in JTAC line item Tourism Office is used for Indirect Costs					
The Three Affiliated Tribes Contracting Officer – Iva Gillis					



MANDAN, HIDATSA, & ARIKARA NATION

Three Affiliated Tribes • Fort Berthold Indian Reservation

HC3 Box 2 • New Town, North Dakota 58763-9402

TRIBAL BUSINESS COUNCIL
(701) 627-4781
Fax (701) 627-3805

May 20, 1999

Dennis Fox, Jr., Director
Independence Program, FBHA
PO Box 310
New Town, ND 58763

Dear Dennis:

The Three Affiliated Tribes (TAT) is interested in establishing a TAT Tourism Office to help establish a marketing plan for the bicentennial of the Lewis & Clark's Expedition 2004 - 2006. Our primary focus of the marketing plan will be Sakakawea's role for the Expedition's success and the contributions of the Mandan, Hidatsa and Arikara people. The Three Affiliated Tribes is asking that the Independence Program of the Fort Berthold Housing Authority assist in the development of a Tourism Office.

In 1995 the TAT established an Office of Tourism and Cultural Programming, please use any information available from that office to begin the process of developing a sustainable Tourism Office. The Tourism Office should address the following issues:

- Identify sites of interest throughout the Fort Berthold Reservation, map them and indicate the sites that would be prime for development, also declare which sites are sacred and should not be accessible by the general public (an accessibility code to sacred sites should also be proposed and implemented),
- Develop a marketing plan aimed at tourists both domestic and international,
- Coordinate with Lewis and Clark Committees to ensure that the Three Affiliated Tribes is represented nationally,
- Identify lake access areas prime for development,
- Access grants to fund projects and Tourism Office.
- Seek funding for Interpretive/Cultural Center on Fort Berthold

The Three Affiliated Tribes hopes that this project will spur economic development in the region as well as give pride to the Fort Berthold Community.

Sincerely,

Tex Hall
Chairman
Tribal Business Council